OOH DRIVES BRAND LOYALTY FOR CPG BRAND



OBJECTIVE

Promote new packaging and boost sales for an established CPG brand.

SOLUTION

Reach target audience through prominent **digital roadside displays** throughout the summer.



Clear Channel Outdoor

OOH campaign attracted new customers, garnered **market share from competitors**, **and quickly increased sales**.

40% were new brand buyers among ooh exposed

20% MARKET SHARE STOLEN FROM TOP COMPETITOR

59% consumers purchased within 4 weeks of ooh exposure



Source: IRI, September 2020