# **OOH Case Study**

# E6PR.com

#### Problem

How can E6PR.com spread awareness of its innovative new product?

#### **Solution**

By employing humor and nostalgia as the theme of the out of home campaign.

#### Background

Since Springfield, Oregon is the city 'The Simpsons" television show is based on, the client wanted to take advantage of this opportunity to spread awareness about their new eco-friendly can holders.

# **Objective**

E6PR leveraged humor for their out of home campaign to drive awareness with local businesses.





# Strategy

They used Simpson's phrases like "The Most Famous Beer From

"Springfield" and "Okily Dokily" (a phrased commonly used by Homer) to link the relationship between their product and the town. They also commonly used a call out to "Matt" (Matt Groening the creator of The Simpsons) along with references to other Simpson's characters.

# **Plan Details**

<u>Markets</u>: Eugene, OR; Springfield, OR <u>Flight Dates</u>: March 25, 2019 - April 7, 2019 <u>OOH Formats Used</u>: Poster <u>Target Audience</u>: Local Businesses

# **Results**

They received attention from the local news stations about the posting. Local news came and documented the installations and highlighted it on the local news stations.

